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Get Big Fast and Do More Good is a guide to modern entrepreneurship and accelerated brand-building from the founders of Yes To Inc, the company behind the breakthrough natural beauty brand Yes to Carrots.. Ido Leffer and Lance Kalish, two 29-year-old Australians with very different back-grounds and skills, cofounded their company in 2006 with little more than a dream—and made it big.

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In fact, Amazon.com did grow fast, reaching 180,000 customer accounts by December 1996, after its first full year in operation, and less than a year later, in October 1997, it had 1,000,000 customer accounts. Its revenues jumped from \$15.7 million in 1996 to \$148 million in 1997, followed by \$610 million in 1998.

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Chapter 11: Get Bigger Faster Throughout 1999, the was barely a day when there wasnt any mention of Amazon in The New York Times or The Wall Street Journal. One strategy that Bezos learnt from Microsoft was to buy what he couldn't create. Soon, Amazon was up with its online mall by the name 'zShops'. In 1998, Amazon was accused to be asking for additional money from publishers to put their titles on website for sale but with the 'customer centric image' it was able to flee away the ...